

### Speaker



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#### **Partner**

Emerging Technologies and Digital Ecosystems Strategy Amsterdam

#### **Expertise**

- ▶ CBDC, DeFi, Crypto, Digital Assets
- ► Capitalism 2.0
- ► Emerging Tech strategy
  - Blockchain
  - ► AI, ML
  - Quantum
  - ▶ loT
- ▶ Digital Ecosystems strategy
  - Industry consortia
  - Partnership models
  - ► Value creation and distribution
  - ► Ecosystem governance
- Uncertainty Advantage: trend and scenario analysis
- Value Creation strategy

#### LinkedIn



**Igor Mikhalev**Partner | Head of Emerging Technologies



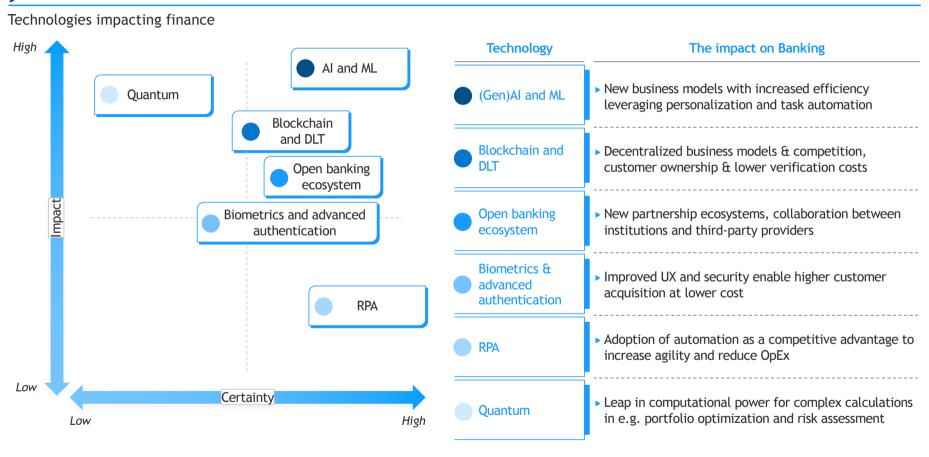






#### Overview of key Emerging Technologies

## Six key emerging technologies will shape the Future of Banking in the upcoming 5 to 10 years



**EY** Parthenon

- 1. (Gen)Al and ML
  - 2. Blockchain and DLT
  - 3. Open banking APIs
  - 4. Biometrics and advanced authentication
  - 5. RPA
  - 6. Quantum



#### (Gen)Al and ML

While generative-AI and Large Language Models are a step forward in the evolution of AI, there are some limitations to be aware of prior to embarking on adoption

LLM<sup>1</sup> capabilities

What LLMs can do?	What LLMs cannot do (yet)?	Estimated timeline to see developments			
	$\triangle$	Beta launched	Matter of months	Don't know/can't say	
1. Sort, categorize and analyze	▶ Privacy & security		Regulation dependent	<b>—</b>	
2. Generate and edit	► Legal or vetted professional services		Regulation dependent	<b>—</b>	
<ul><li>3. Interpret and summarize</li><li>4. Generate code &amp; UX elements</li></ul>	▶ Emotional understanding			•	
<ul><li>5. Personalization and profiling</li></ul>	▶ Original thought or creative content			•	
6. Critical thinking and reasoning	▶ Physical actions or observations		•		
7. Context and common sense	Individuality and personal opinions			•	
Most recent advancements	▶ Ethical decision making			•	

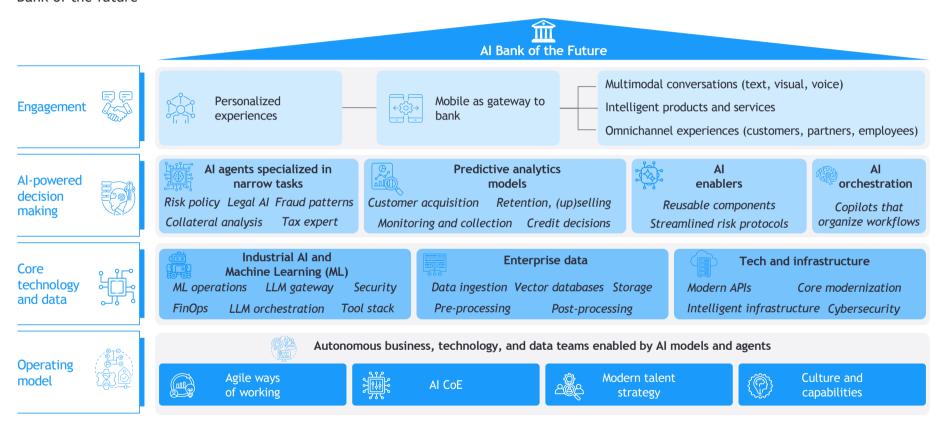




#### (Gen)Al and ML

To drive sustainable value, banks need to put AI first and incrementally revamp the entire technology stack

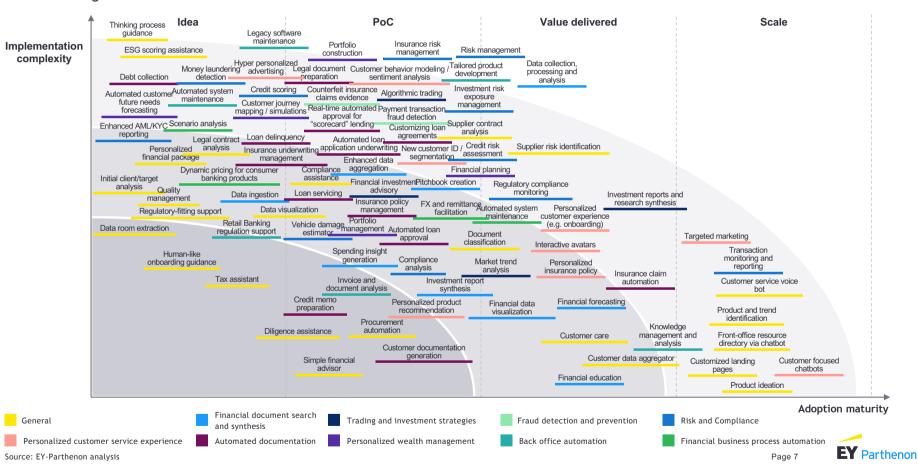
Bank of the future



#### (Gen)Al and ML

## Al disrupts established operating models and promises new business model opportunities; we created an overview of the common use-cases in the Banking industry

GenAl Banking use-cases



- 1. (Gen)Al and ML
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## Decentralized Value Exchange layer makes true ownership & P2P value exchange possible via the internet

Internet Value Exchange

Value exchange was a missing layer on the Internet



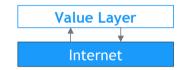
Sending money, or stocks, should be like sending email



But problem was that Internet protocol was stateless

If this were possible, it would enable true ownership & P2P transfers of anything of value

What we need are global ledgers to keep track of who owns what





Billions of users directly connected to and through the Internet of Value

Characteristics would mirror the principles of the Internet

- 1 Decentralized
- 2 Resilient
- 3 Open to all
- 4 You can hold & transfer what you own

... but technology was not available to do this, resulting in many fragmented private ledgers

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The convergence of Digital Assets towards a decentralized and



Typical projects per development phase, not exhaustive Era of Centralized **Dominance** 

TradFi

Centralized

**Basic** 

automation

Single

Restricted

Centralized

oversight

Isolated

ecosystems

**Basic pilots** 

< 2022 -

DeFi

Community

Smart

**Contracts** 

Community

Open

N/A

Federated

**Emerging** 

public chains

**Era of Limited** Decentralization

- 2025 -

TradFi

DeFi

Community Consortium Conditional Smart logic **Contracts Multi-entity** Community

Controlled Open Selectively **Emerging Transparent ZKP-based** Isolated **Federated** 

Consortium **Public chains** chains

**Finternet** (convergence)

The Dawn of

**Finternet** 

2028+ -

Community decentralized

**Autonomous Smart Contracts** 

Sovereign/Community

Open

**Fully Transparent** with Privacy Layers

Universal

Mature public chains

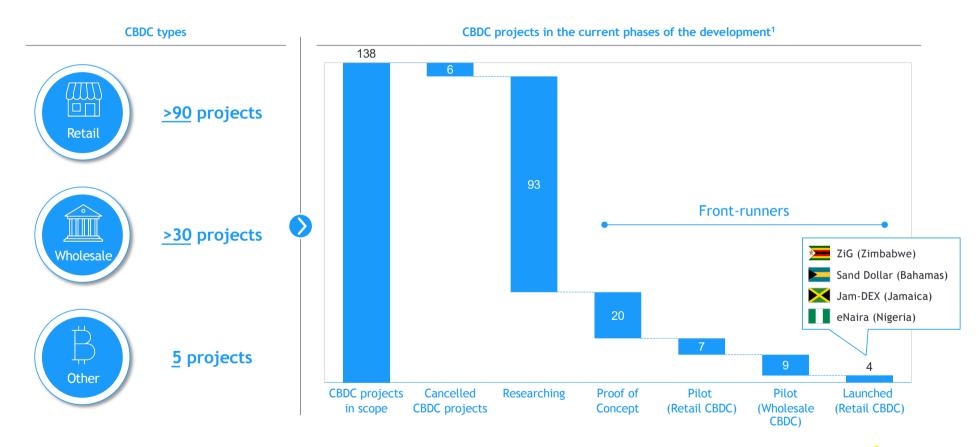
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ecosystems

Source: EY-Parthenon analysis

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Multiple banks are experimenting with CBDCs, however, there are virtually no launched projects at scale in developed countries

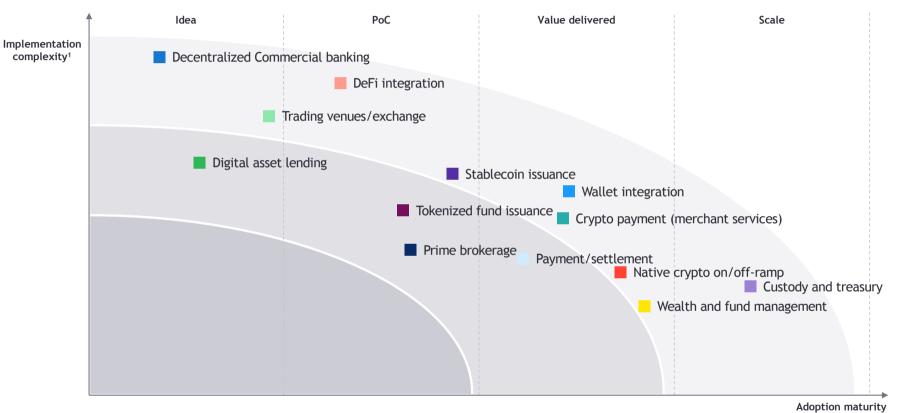


1.CBDCTracker.org data might differ slightly from the data in the chart, updates take place monthly and follow official central bank announcements. Source: CBDCTracker.org; EY-Parthenon analysis



## Blockchain disrupts established operating models and promises new business model opportunities; we created an overview of the common use-cases in the Banking

Blockchain Banking use-cases



1.Includes technical, compliance and operational complexity. Source: EY-Parthenon analysis

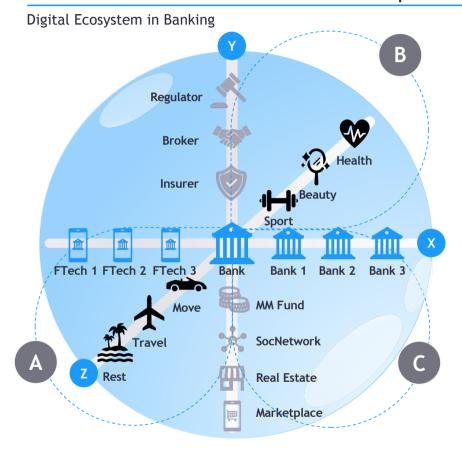


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#### Open banking ecosystem

## Ecosystem Play allows a unique strategy driven by the infinite number of possible combinations for a distinct and unique customer proposition



#### Strengthen your unique customer proposition by...

- Partnering with FinTechs to create a "lifestyle-centered" ecosystem around travel and mobility
  - ▶ Offer Beyond-banking propositions for core customers
  - ▶ Position your bank in line with FinTech-aligned for younger clients
  - ▶ Extend B2B banking for service partners
- B Partnering with other FS providers to create a "Wellness-Flavoured" FinSupermarket for clients with active lifestyle
  - ▶ Cater to HNW-clients with active lifestyles
  - ▶ Be the preferred bank for diverse financial needs needs
- Partnering with other banks to compete with digitally-native FinTechs by offering financial services on a shared digital platform (Payments, Mortgage, BNPL)
  - ▶ Be the go-to bank for internet transactions
  - Encourage more customer transactions
  - Simplify KYC and customer data exchange

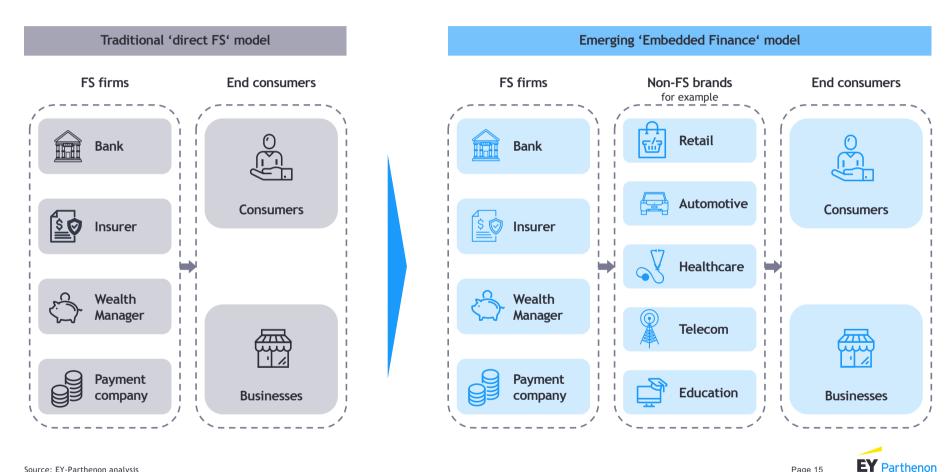
Source: EY-Parthenon analysis
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EY Parther



#### Open banking ecosystem

One of the main risks for financial institutions is the potential loss of the direct relationship with end consumers

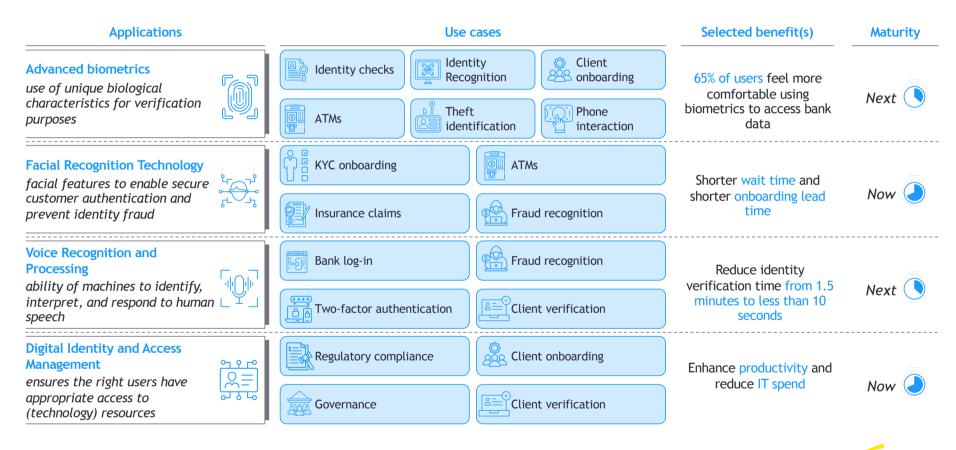


Source: EY-Parthenon analysis Page 15

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#### Biometrics and advanced authentication

## Biometrics and advanced authentication are reshaping the customer journey across the banking industry



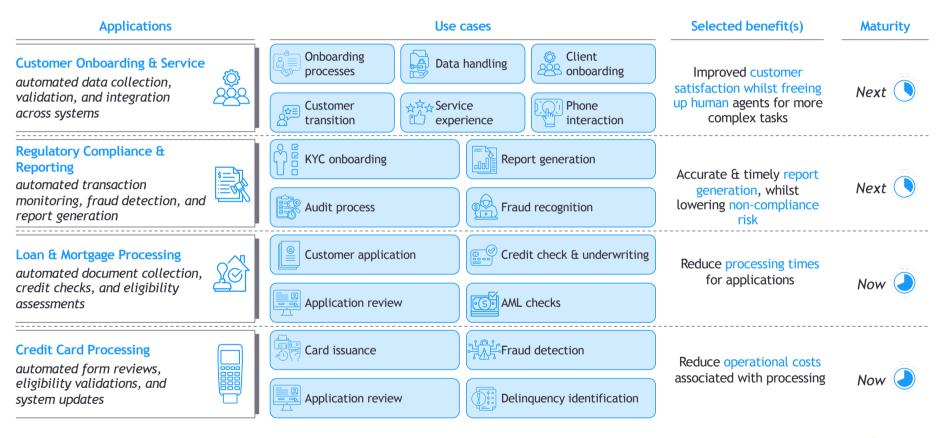
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#### RP4

## Robotic process automation (RPA) allows banks to optimize operations and deliver exceptional customer experiences



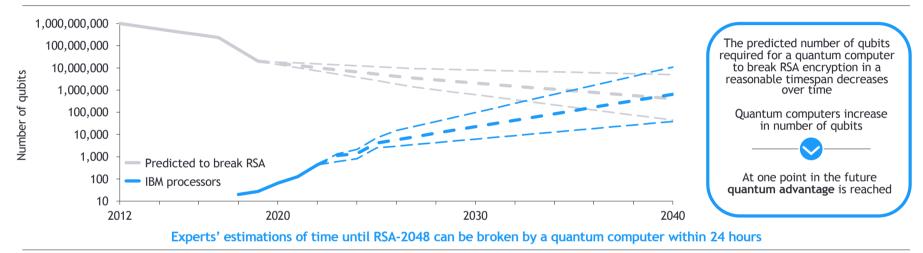
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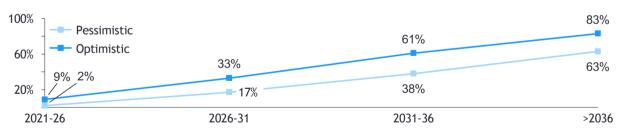
#### Quantum

## Currently identified opportunities enabled by quantum technology in banking are primarily found in portfolio optimization, market simulations, and risk assessments

Estimations on a quantum computer being able to break RSA

#### Estimated evolution of number of qubits in quantum computer and the necessary number of qubits to break RSA





In 2021, most experts thought that between 2031-36 a QC is able to break RSA-2048 within 24 hours



#### Quantum

There are already many different use cases identified for the financial services industry; the challenge will be picking the right one for your organization

Use cases		Quantum advantage driver		
#	Use cases	Speed	Capacity	Accuracy
1	Asset pricing	$\bigcirc$		
2	Predicting volatility	8		
3	Predicting the outcome of exotic options	8	<b>~</b>	
4	Fraud detection	8		
5	Portfolio optimization	8		<b>~</b>
6	Hedge fund selection	8		
7	Algorithmic trading		<b>~</b>	8
8	Market making		<b>~</b>	8
9	Financial forecasting, accounting and auditing and risk assessment	8		



# Thank you!